

Invitation

Presentation for Regional Large Energy Users

Does your organisation:

- use more than 2,000 MWh of daytime electricity per year?
- want to reduce electricity expenditure and invest in a long-term revenue generating asset or explore options which have a zero-capital outlay?
- want to learn more about how industrial solar could allow you to get up to 100% of your daytime electricity consumption from your own power plant?
- want to learn about developments in battery storage technology for industrial users?
- need a turnkey option bringing together expertise in planning, design, legal and environmental outcomes under one banner?

Then join us at Griffith Regional Theatre, Burley Griffin Room, on Thursday 6th July at 3pm

RSVP by email alexhagan@enviroproperty.com.au



Electricity rates have **risen above inflation** since 2007



National Electricity Market forward electricity prices have **risen 50%** since Jan 1 2017



Solar can **offset** grid purchased electricity providing a **hedge for 25 years**



Financial returns of up to **25% IRR**



Zero capital outlay option allows a **net positive cashflow** position from **day one**

EPS

www.epsenergy.com.au

flex

EPS & FLEXTRONICS

EPS & FLEXTRONICS have partnered to offer a turnkey solar development package to the Commercial & Industrial Sector

About EPS

EPS Energy incorporates a group of companies formed by renewable energy experts to provide relevant expertise for the creation and development of solar and wind projects in Australia.

EPS develops renewable energy projects at the commercial and industrial scale, as well as utility scale solar. Our integrated approach improves cost efficiency and reduces project risks.

EPS has more than a decade of experience in renewable energy development and have a portfolio of solar and wind projects across Eastern Australia, including the Riverina Solar Farm near Griffith, NSW.



About FLEX

Founded in 1969, Flex is a Fortune 500 Company, with over 200,000 employees working across 100 locations in 30 countries and 13 industries.

In 2016 Flex acquired leading Australian solar provider for over 10 years, Energy Matters.

In Australia, Flex's experienced professionals have been paving the way for commercial solar and have designed and built some of the most innovative and challenging renewable energy projects in Australia, including Australia's largest rooftop solar portfolio commercial installation for Bupa (4.5MW).



- 2.3MW ground mount system delivered for the ACT Government



- Largest shopping centre in NT
- 1.25MW – largest single rooftop array in Australia



- 1 MW ground mount solar delivered for the City of Karratha
- Electricity purchased under a 21 year PPA giving long term electricity price certainty.

Our Partnership

EPS and Flex Australia have teamed up to provide a turnkey renewable energy solution to high energy users in the commercial and industrial sector.

This partnership unlocks a lower cost route for Australian businesses to invest in solar PV, lock in long term electricity savings and reduce their reliance on grid purchased electricity.

We consider the development of small scale ground mounted solar to be of particular benefit to C&I users where low value land is available or roof space is limited.

Industrial Example

An industrial high energy user in regional area with an annual electricity bill of \$2.6 million, they have two options:

SELF INVEST

- 3 MW solar PV system (9Ha)
- Capital Cost \$5.14million
- Delivers 5,722 MWh of clean electricity P.A.
- Electricity Savings \$783,800 and LGC Revenue of \$429,100 P.A.
- 26.14% IRR and 4.5 year payback

POWER PURCHASE AGREEMENT

- No Capital Cost – system owned and operated by third party financier.
- 15 year PPA giving a 25-50% discount on grid purchased electricity.
- Annual saving of circa \$350,000